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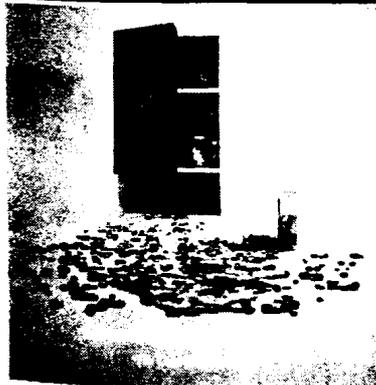
CORRESPONDENTS FOR NEWS ITEMS

NEW SOUTH WALES: A. C. Fraser, 157 Gloucester Street, Sydney 2000.
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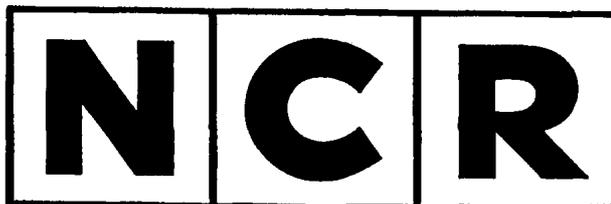
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PHARMACY



THE COVER: This month Guild chemists (and others, we hope!) are gearing themselves for International Pharmacy Week, from October 4 to October 10. We have chosen a supplementary theme to the public one chosen by the organisers. As our cover shows, it is "The Custody of Drugs". We believe that this message has more in it than just how the public should be careful; it also asks the pharmacist to be careful. Indeed, everyone from manufacturer to end user has great responsibilities to the community in the Custody of Drugs.



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EDITORIAL

Is the "Honeymoon" Over?

It seems probable that when the Senate Select Committee into Drug Trafficking and Abuse tables its report in Parliament, it will recommend tighter restrictions on drug advertising.

When it sat in Perth last month, the Select Committee heard yet another critic of advertising (see Page 637).

It has now heard pharmacists (and others) in all six States call for varying degrees of control—even including total bans.

To the Senators—and, when their report is tabled, their Parliamentary colleagues—it may seem significant that pharmacists have voiced such concern; chemists might be expected to have a vested interest in the continuation of drug advertising.

To thoughtful pharmacists and responsible manufacturers, it may seem that the criticism heaped on advertising has to some large extent been invited by the promoters of open-selling analgesics.

Their actions in the past have been, on occasion, quite irresponsible, and even now they show an apparent inability to exercise professional self-restraint.

After all, the supermarket barons are hardly qualified to assess the therapeutic distinction between an analgesic, say, and a medicated shampoo. Their vast staffs, "gimmicks men" and advertising agencies are obviously less well-endowed.

Restriction to pharmacy in the main (allowing for reasonable controlled distribution elsewhere) would be more in line with public welfare than unduly harsh restrictions on sensible advertising.

It would tend to have the same effect, both on sales to those who would misuse analgesics and on the extravagant language of some advertisements.

Either way, it appears that the open-sellers' honeymoon may soon be over.

Out, After 42 Years

After 42 years' continuous membership on the Guild's NSW Branch Committee, **Mr. Leslie W. Smith, MBE**, has been defeated in the annual Branch elections.

He leaves the Committee at the end of his 61st year in pharmacy, during which time he has become almost a legend, both in his own State and outside it.



Mr. Smith

Mr. Smith, who has been the Guild's Federal Director of Industrial Relations since 1967 and NSW Industrial Officer since 1928, received the MBE for services to pharmacy last year.

There are two new members on the NSW Branch Committee following the elections in which Mr. Smith was defeated: **Mr. Malcolm Chalmers** and **Mr. John Fegent**, two young men who ran on the same "ticket".

The second position on the Committee was a vacancy.

Surprise Coming

Have it on good authority that the C-O "Big Two" in a certain product category are due for quite a surprise from a new Kingsted brand now well in hand.

Keep you posted.

Warning Cards

Patients being treated with monoamine oxidase inhibitors need to be warned not to eat certain foods—like cheese and Vegemite—during the course of their treatment, according to the *British Pharmaceutical Journal*.

Last month it reported a suggestion that cards carrying an appropriate warning be issued by chemists to such patients.

"The cards should help reduce the

admittedly rare but nonetheless distressing incidents that can follow the ingestion of tyramine-containing foods during treatment with monoamine oxidase inhibitors," the *PJ* said.

Cyclamates Ban

The U.S. Food and Drug Administration has ordered all diet foods and drinks artificially sweetened with cyclamates off grocery shelves by September 1.

An FDA spokesman said that any food with cyclamate on sale after that time could be seized as adulterated foods under Federal food and drug laws.

Included in the order are canned fruit and vegetables, fruit and vegetable juices, concentrates and mixes for lemonade and fruit drinks and ice-tea mixes.

The FDA said its decision follows a report by a special medical advisory group that cyclamate-sweetened foods would not be effective for diabetic and obese persons.

Although cyclamates were banned from soft drinks on January 1 after they were found to cause cancer in excessively treated rats, diet foods with cyclamates have been generally available.

The FDA argued that such diet foods were needed by diabetics and the obese.

"The earlier recommendation was based on the conclusion that cyclamates are sweet and non-nutritive, and that some obese persons and juvenile diabetics require non-nutritive sweeteners to maintain their caloric intake control," the FDA said.

The medical advisory panel had since rejected this belief, the FDA said.

• See "Saccharin Not Dangerous", Page 666

We Recommend!

Tired old sign still found outside many suburban milkbars now has an ironic ring:

"We sell and recommend (X)'s aspirin."

Who needs a pharmacist's recommendation, when we have so many milkbars?

Guild Land Sold

The Guild has sold its block of land in St. Kilda Rd., Melbourne, for \$325,000. The site was purchased years ago for a new Federal headquarters building.

However, the present Federal building in Saint Francis St., Melbourne, could not be sold for a satisfactory price, due to City Council plans to demolish all buildings in the area for large-scale redevelopment.

While this "cloud" has hung over the existing property, all the Guild could do was sit and watch its St. Kilda Rd. investment appreciate in value.

Meanwhile, its Federal Council is entertaining doubts about the political wisdom of perpetuating Melbourne as the place for Federal office—and pressures have mounted from those favoring Canberra or "giving Sydney a turn".

What will the Guild do with its \$325,000? Part of it will be used to finance the purchases of land and/or property for new Guild Houses in Sydney and Hobart.

A new Guild House in Sydney does not necessarily mean that Federal headquarters will move there, however practical such a step would doubtless be.

A Penicillin Bar?

From the "Doctor's Diary" column in the Melbourne *Herald*:

"It can't be long before the first chemist opens a penicillin bar, in all flavors.

"They don't come as milk shakes yet but you can get your penicillin medicine in a fine variety of flavors.

"One company alone provides it in orange, banana, or coconut ice flavors.

"Better still I'll start the first penicillin bar in my own waiting-room.

"Perhaps I could arrange it as a vending machine."

Roche L-Dopa

Roche Products has applied to the Commonwealth for permission to market the new "wonder drug" for Parkinsonism — L-Dopa.

Parke-Davis Sells Out to Warner-L.

AUSTRALIAN PHARMACY still has no answer to the doubts raised on Parke-Davis's chemist-Only trading policy, following its acquisition last month by Warner-Lambert.

The announcement took the Australian offshoots of both companies by surprise.

It also left them in an "information vacuum".

The first shock was an announcement of the takeover in the New York press. The ripple waves of this reached Australia before the I-want-to-tell-you-something letters from the chairmen of the two companies.

The almost-identical letters were brief—a mere formal notification of the "marriage" and a promise to be in touch again soon.

Waiting

Parke-Davis managing director **Mr. Theo White** and Warner Lambert's **Mr. Keith McDonald** waited patiently for guidelines on product and marketing policies for the future.

Caught up in the vacuum were pharmacies throughout Australia and New Zealand.

At stake was the traditional C-O policy of the almost-revered Parke-Davis organisation.

When White and McDonald received their chairmen's letters, they realised the need to speak with one voice. Any two statements, although identical in intent but with different nuances, would cause confusion among pharmacies and open-selling outlets.

Fred Ritchie

Mr. White was elected spokesman, but Parke-Davis' No. 2 man, **Mr. Fred Ritchie**, did the talking when *The AJP* contacted the company.

The AJP: It is important that retail pharmacy knows if you will continue our C-O policies.

Ritchie: I wish I knew. I have no information apart from what you know.

The AJP: Parke-Davis is a powerful force in the profession, particularly in retail. Will this continue?

Ritchie: I am waiting for more information.

Mr. McDonald wanted to help. He agreed that the takeover was probably



P-D's Sydney plant—the name will stay, but the policy . . . ?

the biggest news in pharmaceutical manufacture in recent years, but had no meat to add to the bare bones of the announcement.

The takeover came after Parke-Davis rejected merger proposals by **Revlon**.

Ailing

Parke-Davis has been financially ailing ever since its patent on the highly profitable antibiotic, chloromycetin, expired in late 1966.

As trading profitability throughout the world began to feel the consequences of this, the company introduced curbs on its expenditures, and advertising was severely cut.

Reduction in promotional expenditures of this kind did not produce economies sufficient to make up for the chloromycetin profit losses, nor did staff retrenchments and research cuts increase profitability in other areas.

In its most recent quarterly financial report, for instance, Parke-Davis disclosed a 24 per cent drop in profit.

Many Australian pharmacists, without knowing the details, have long wondered if P-D's lack of energy in the market was a symptom of a corporate illness that could only be solved by a takeover.

That takeover has now occurred—and if open-selling Warner-Lambert thinks the corporate sickness of its acquisition could be cured by some surgery on the C-O policy, we could see P-D decline in pharmacy even faster than it was declining before.

FRIENDS IN OTHER PROFESSIONS?

Perhaps you know someone in medicine, dentistry, or veterinary, who's interested in pharmacy . . .

Why not interest him (or her) in a subscription to *The AJP*? It costs only \$7 a year, and reaps rich rewards in improved inter-professional understanding.

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Canberra Hits Pharmacy TWICE!

by James Gordon

"No Case for Increase" Says Forbes

IN ANNOUNCING that the 2-cent increase depended on the Guild's consent to a new survey, the Minister for Health, Dr. Forbes, claimed that, really, no rise was warranted at all, on the case presented by the Guild.

Dr. Forbes said the Guild submission, lodged on March 5 last, was considered by the Joint Committee on Pharmaceutical Benefits Pricing Arrangements, which reached agreement on all but one issue.

"That issue was the Guild's request that time spent by dispensing staff on retailing activities be costed at retail labor rates only, instead of at dispensing staff rates, and that labor costs relating to the difference between those rates be loaded into the costs of running the dispensing side of the business," Dr. Forbes said.

"The effect of this would be to cost the time pharmacists spend on their dispensing work at wage rates greater than those they are actually paid.

"The Government has decided that the Guild's request on that one unresolved issue is not realistic and the loading of the dispensary labor costs, as suggested by the Guild, is not therefore accepted as part of the cost of dispensing," he said.

"Consequently, on the joint committee's agreed figures, there is no case for an increase up to the end of the financial year, 1969-70."

Dr. Forbes said the "factual information" from the past survey related to 1964-65 and that, while the joint committee had updated the survey figures to arrive at an estimate of the present position, it was "realised the only way to ascertain the exact position is to have another survey".

Any new basis of remuneration would be dependent on a new survey,

CANBERRA IN ITS 1970 Budget last month dealt pharmacy two serious blows: the 2½ per cent sales tax increase on toiletries, and the two-cent lift in NHS dispensing fees.

Even on the simple basis of the national average cost-of-living index since the last dispensing fee rise in 1960, pharmacy should have received a 7-cent increase (in other words, you are 5 cents down before the Government even looks at the Guild's case!).

However, it has become clear that the Government (mainly the Prime Minister, if the commentators are correct) feels secure that pharmacists are mainly automatic Liberal voters who don't have to be "curried-favor to".

Further, there is a definite attitude in the Health Department and the Treasury Department that pharmacists were getting paid too much in 1960, and that relative level should not be used as any kind of a yardstick.

Clearly, the Guild will be giving this matter its full attention now, after accepting the paltry 2 cents as an "interim measure". In accepting, the Guild has had to agree to a new joint survey into pharmacy costs.

This could delay any further increase for at least two more Federal Budgets.

2½% Sales Tax Rise

Likely to be a far more serious factor in pharmacy economics, short-term, is the 2½ per cent rise in sales tax on "toilet preparations".

and on its results, Dr. Forbes said.

"The Commonwealth, for its part, is prepared to participate in the new survey, to be carried out under the auspices of the Joint Committee on Pharmaceutical Benefits Pricing Arrangements.

"From the joint committee's report, the estimated position for the financial year 1969-70 showed a surplus of 0.53 cents per prescription after allowing for all costs, including a substantial notional salary for the proprietor

While it is true that the last thing many housewives choose to economise on is cosmetics, it can be safely assumed that great numbers of them will have no option.

The fact that Australia has a cost-price inflation spiral is surely proof enough that many of your customers buy cosmetics in your pharmacy only after battling with their consciences.

Supermarket prices are definitely lower, and pharmacy purchases of quality lines have long been for many women an "extravagance" that they have allowed themselves.

Because the 10 per cent easing in income tax rates will seldom be reflected in the average suburban housewife's housekeeping budget, such "extravagances" can be expected to become, in ever-increasing numbers of cases, impossible.

In other words, married women will buy less and less in the cosmetics line when they enter your pharmacy, and more and more at Woolies' HBA bar.

They won't like it—and neither, of course, will you!

The Pharmaceutical Society of NSW will hold a seminar for 160 at the University of Sydney Pharmacy Department during the week-end September 19-20.

Registration is \$15 per person, including meals and refreshments, and applications should be directed to the Society Secretary, 157 Gloucester St., Sydney 2000.

and a return on funds employed."

Dr. Forbes indicated that in spite of this unfavorable interpretation of the Guild's position, the Government had nevertheless generously given the Guild a 2-cent increase—to be made retrospective "to an appropriate date" if a new survey justified retrospectivity.

Dr. Forbes noted that the Guild had reduced its demand for 47c more per script last year to 15c in the latest submission.

Friendly Societies Cut 15%

by James Gordon

THE POSSIBLE collapse of orderly marketing and price maintenance in pharmacy is foreshadowed in a decision by Friendly Society dispensaries in South Australia to join those in other States with 15 per cent reductions on all o-t-c lines.

The discounting will come into full effect next month, heralding a possible national confrontation.

As soon as Guild officers heard of the cutting plans, they began steps to lodge strong requests with Chemist-Only manufacturers.

The Guild wants the C-O firms to act against dispensaries which undercut Guild pharmacies on C-O lines.

National Problem

Although SA has been the only State not to have Friendly Society discounting on all o-t-c lines, and although this all merely brings SA into line with other States, the action of the Friendly Societies threatens to hurt relationships nationally between the Guild and the C-O manufacturers.

SA late last month invoked the aid of the Guild's Federal Executive to negotiate with the C-O manufacturers for support—but the C-O manufacturers had already made it known unofficially that

they would not withhold supplies to cut-price dispensaries.

The manufacturers said privately they were unable to do this because of the implications of the Commonwealth Restrictive Trade Practices Act.

However, this did not stop Guild officers in SA from proceeding strongly through the Federal Executive, which was being summoned anyway to deal with the 2-cent NHS fee rise.

There are more Friendly Society dispensaries in relation to Guild pharmacies in SA than in any other State, and any disadvantage to Guild members is felt more keenly in SA than would be likely elsewhere.

Ready to Meet

At SA request, the Federal Executive of the Guild, meeting in extraordinary session in Sydney after this issue of *The AJP* went to press, was ready to meet with some of them.

The outcome could be critical. If the

C-O manufacturers refuse to retaliate against the SA Friendly Society dispensaries on behalf of the Guild—and it's probable that they will refuse—a rupture in relationships seems likely.

SA Guild officials and members are very seriously concerned about the Friendly Society discounts.

Because the ratio between dispensaries and Guild pharmacies is so acute in certain areas, it is believed that a number of Guild pharmacies could be forced to close.

Fewer Members

On the other hand, the dispensaries are understood to have introduced 15 per cent discounts in a bid to reverse a trend towards declining memberships.

Without a high level of membership, the dispensaries cannot operate economically—so the extension of purchase discounts on medicines to members of the general public is seen as a step to halt the decline in economic viability.

So it seems like the irresistible force and the immovable object—the dispensaries need to discount, the Guild needs them not to—and the C-O companies are caught in the crossfire!

The companies' legal advice is that, because they have happily supplied discounting FS dispensaries in other States for many years, they have no legal right now to change their policy in SA.

Cheap Medicines

It is known, too, that SA's Labor Government is in favor of cheap medicines through any outlets possible—FS or other.

If Guild chemists fight the dispensaries in a discount war, the end result of the whole fuss could well be the total collapse of orderly marketing and price maintenance in Australian pharmacy.

Neither the Guild nor the C-O manufacturers want this. In the long run it would be very much against the public interest, benefiting only the dispensaries (which are supposed to be non-profit-making).

Our Ratio is Better

THE RATIO between the number of pharmacies and the number of people served by pharmacies has shown an improvement.

The Guild's NSW Branch President, Mr. Rupert Frew, in his 1969-70 annual report to be presented this month, says there is a definite turn away from the trend which prevailed in post-war years.

A graph accompanying his report shows that 1967 was the worst year, with something like one pharmacy to 960 people. This, the graph shows, has steadily improved to one in about 2020.

"My Committee is keen to do some research and formed a new sub-committee, the Industry Projection Committee, headed by John Matthews from Bathurst, to do this work," Mr. Frew says.

"Getting to grips with this task has been difficult, as little data is available.

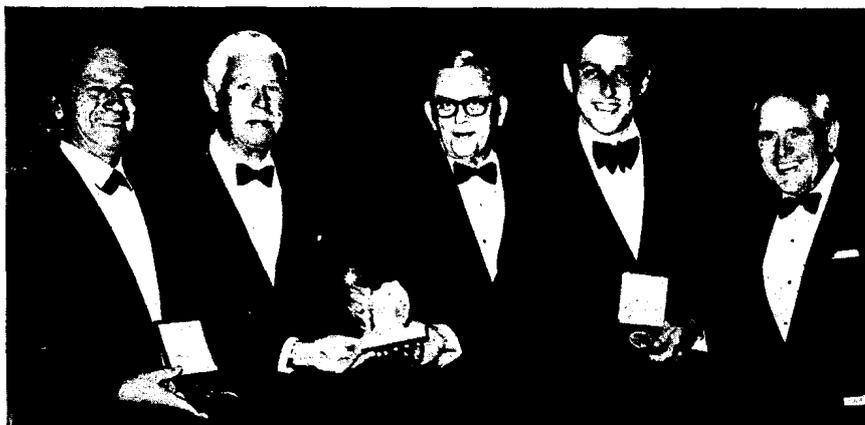
"The Pharmacy Board Register, for example, gives very little information. If the Register showed, as well as names, the age, sex, marital status and the place and mode of employment, it would be easier to obtain an idea of the likely future position of pharmacy and of its present needs.

"It has certainly become apparent that, compared with, say, a year ago, there is a dearth of buyers for sound and viable pharmacies.

"It is my belief that, before very long, many of the more remote areas will find themselves without a pharmacy."

● Federal President Sir Eric Scott said much the same thing in the press last month, in the context of the NHS dispensing fee. He said he felt that within about 10 years there would not be enough pharmacists in Australia to fill community needs.

KINGSTED WINS HOOVER AWARD



PICTURED at the recent presentation in Melbourne of the 1970 Hoover Awards for Marketing are, from left: Mr. M. G. Austin, director of Tarax Drinks Holdings Ltd.; Sir Rohan Delacombe, Governor of Victoria; Mr. F. N. Mansager, President-Chairman of Hoover Worldwide; Mr. Paul Smith, managing director of Kingsted Pharmaceuticals Pty. Ltd., and Mr. P. C. Raphael, managing director of Hoover (Australia) Pty. Ltd.

Kingsted shared the award with Tarax.

The successful marketing of their product Trim Tabs resulted in a marked increase in turnover for Kingsted Pharmaceuticals.

FDA Says:

Anti-Diarrhoea Preparations "Ineffective"

by Charles Hellier

DOCTORS and pharmacists in Australia are refusing to be stampeded by reports that the U.S. Food and Drug Administration has labelled some anti-diarrhoea drugs as "ineffective".

They point out that the drugs have been in use in Australia for more than 10 years. Hundreds of thousands of prescriptions have been written without any known complaints.

A spokesman for the Australian Pharmaceutical Manufacturers' Association said experience had convinced manufacturers, doctors and pharmacists that the drugs were effective.

On July 13, the FDA asked US manufacturers of anti-diarrhoea drugs to submit evidence of the effectiveness of the preparations within 30 days. Manufacturers did this.

On August 8, before the 30 days had expired, Australian newspapers carried cabled reports that the FDA found the

ratio of benefit to risk was unfavorable.

It was quoted as saying, for example, that even the so-called non-absorbable drugs such as neomycin and streptomycin might be absorbed through an inflamed or diseased gastro-intestinal tract.

These could then be toxic to the eighth cranial nerve associated with hearing.

It said sulphonamides in some of the products possibly could lead to blood abnormalities and hypersensitivity.

Another count was that the inclusion of antibiotics to treat conditions of unknown cause might result in strains of organisms acquiring resistance.

The FDA findings indicate it does not consider that the risks associated with the inclusion of antibiotics are outweighed by the benefits they bring.

One Melbourne newspaper quoted a drug industry spokesman in Sydney as saying the findings had "stunned" manufacturers.

The executive director of the APMA, Dr. Wylie Gibbs, said the antibiotics in the preparations never would be taken in sufficient quantities for long enough to cause nerve palsies. They were included to kill the organisms causing the diarrhoea.

Proper hygiene in the home would prevent the transfer of organisms which might become resistant.

He added: "These are life-saving

drugs, and if something happens in an isolated case, the benefits in the overwhelming majority must not be forgotten."

Speaking from Canberra, a spokesman for the Commonwealth Health Department said the Government was trying to get a copy of any FDA findings.

But the department was not worried at this stage. No anti-diarrhoea drugs would be withdrawn from NHS lists.

Boots Has Cobb & Co.

COBB & CO. male toiletries have been taken over by Boots Pure Drug Co. (Aust.) Pty. Ltd., following a 100 per cent acquisition announced by Boots last month.

Boots managing director Mr. G. A. J. Beytagh said after the takeover that Cobb & Co.'s existing franchise trading policies and distribution arrangements would be maintained.

With the exception of NSW, where all Cobb & Co. orders from chemists would be handled direct by Boots, the existing State agents would handle orders until further notice.

"There is no intention to depart from the established policy of confining the products to pharmacy and selected department stores," Mr. Beytagh told *The AJP*.

He said the takeover was part of a planned corporate and product development program which began in 1969 with the purchase of Sugarine Pty. Ltd., manufacturer of artificial sweeteners, and the Glucomed range of products.

"Apart from domestic sales in Australia, where Cobb & Co. is one of the leading brands in the men's toiletry field, the products are exported to the UK and the USA," Mr. Beytagh said.

There was also a NZ company operated on a joint basis with Sharland & Co. pharmaceutical wholesalers and manufacturers.

Mr. Beytagh said Boots was "most definitely" pharmacy-orientated and would be embarking on a major program shortly to emphasise this fact.

It had just recorded, in Australia, profit recovery to \$259,543 (after tax) up from \$102,015 in 1968.

This was attributable mainly to product sales growth and company reorganisation.

Pledge to Give 2 Talks

—But Not in NSW!

GUILD MEMBERS IN ALL States but New South Wales are being asked to pledge to give at least two talks to community groups on drug abuse, as their contribution to International Pharmacy Week next month.

The Guild's Federal Public Relations Secretariat is distributing a special Pharmacy Week kit including speakers' notes, in time for

History of the Guild Cross

EVERYONE knows the familiar gold-cross-on-a-blue-field symbol of the Pharmacy Guild of Australia—but how many today know that it originated in the active mind of Mr. Noel F. Leggatt?

Mr. Leggatt, of course, is the managing director of Sterling Pharmaceuticals Pty. Ltd.

In the late 1950's, following an overseas trip, he spoke with Guild Federal President Sir Eric Scott about an idea he had for the establishment of a giant "chain" of independent pharmacies throughout Australia.

"What we would need would be a distinctive symbol," he told Sir Eric.

"Have you ever seen the green cross outside pharmacies in France?" Sir Eric asked. Mr. Leggatt had—and the idea came to him. Why not a Pharmacy Gold Cross? Why not Gold Cross Pharmacies across the nation?

"We would have the biggest retail chain in the country," Mr. Leggatt enthused.

His idea went before Federal Council, which added to the gold-on-blue design a central X symbol in black.

Sterling Pharmaceuticals became the distribution outlet for the big illuminated signs which Guild chemists have been buying ever since. Sterling orders the signs from a manufacturer well known to them and supply the symbols direct to Guild State offices at cost.

members to prepare for the week, from October 4 to October 10.

Also in the kit is a pledge form for non-NSW members of the Guild to promise to deliver at least two lectures on drug abuse, to community groups in their neighborhoods.

In NSW, policy does not endorse lectures on drug abuse by chemists.

The Pharmacy Week slogan this year is, again: "Your Medicines—Wisely Use Them, Don't Abuse Them."

The kit also includes:

- An international window poster;
- A booklet with concise information about drugs and their effects;
- A sample leaflet on correct use of medicines, designed to be placed inside the bathroom cabinet (to be supplied by the Australian Pharmaceutical Manufacturers' Association, free to chemists who order direct);
- Samples of leaflets directing patients how to administer different types of medicines (in English, Italian and Greek)—supplies of which are avail-

able from the Guild's Victorian Branch.

The APMA has been asked to recommend that its 69 ethical manufacturer members include in their advertisements and literature a brief reference to Pharmacy Week at the appropriate time.

Chemist-Only manufacturers have been asked to do the same.

Guild Branches and Societies have been asked to mention Pharmacy Week in their bulletins and/or advertising.

Federal and State Health Ministers, as well as the Minister for Customs, Mr. Chipp, have been asked for their support of Pharmacy Week.

The Victorian Branch of the Guild is including the Pharmacy Week kit in its mailing to Victorian and Tasmanian Guild members of the "World of Beauty" material; the "World of Beauty" promotion is running before and during the Pharmacy Week period.

The Public Relations Secretariat hopes to have the Pharmacy Week material distributed by the middle of this month.

The AJP endorses the Guild's plan to have pharmacists sign a pledge to give at least two talks on drug abuse during Pharmacy Week.

This is a positive step. It will spread the anti-drug abuse campaign widely and effectively throughout the community, and enhance the professional status of pharmacy as a civic-minded, responsible group in society.

The more participants the better—but please, stick to the authoritatively-prepared Guild speakers' notes!—ED.

Low-Cost Insurance for Students

FINAL negotiations are now concluding for the implementation of the NAPSA Accident Insurance Scheme (NAIS), to be underwritten by the Guild Insurance Company Ltd.

The policy has been designed so that it is within easy reach of all who wish to participate and will be organised through State Branches of the Guild and NAPSA.

To be covered for an annual sum of \$500, the premium will be \$4 a year, which will cover all expenses accruing

from all accidents (i.e. after medical benefit fund reimbursement), except those incurred in football or snow sports.

If the individual wishes to cover himself for football and snow sports then the yearly cost will be \$7.50. Both these policies are excess-free.

It is hoped that the scheme will be available this month to all students and NAPSA life members (life membership may be gained by a pharmacy graduate paying a fee of \$10).